

## “Luanda & Maputo via Lisbon”

**Workshop - Doing Business in Angola and Mozambique**

**Business Day - Luanda und Maputo via Lisboa IV**

**Portuguese Partners for Market Access in Angola and Mozambique**

**November 18<sup>th</sup> - 19<sup>th</sup>, 2013**

**- Programme -**

**November 18th, 2013**

**Workshop: Doing Business in Angola and Mozambique**

**Venue: Catolica Lisbon – School of Business and Economics**

<b>09h30</b>	<b>Welcome Coffee and Opening</b>
<b>10h00</b>	<p><b><u>Political, Economic and Social Framework for Business in Angola and Mozambique</u></b></p> <p>Elisabete Azevedo-Harman Research Associate, Africa Programme Chatham House</p> <p><b><u>Doing Business in Angola and Mozambique: Intercultural Context - Communication and Negotiation Styles</u></b></p> <p>José Filipe Rafael Assistant Professor Catolica Lisbon – School of Business and Economics</p>
<b>12h30</b>	<b>Lunch Break</b>
<b>14h00</b>	<p><b><u>Legal Aspects of Doing Business in Angola – Focus on Compliance</u></b></p> <p>Markus Schollmeyer Attorney and CEO of Aequalitas</p>
<b>14h45</b>	<b>Coffee Break</b>
<b>15h15</b>	<p><b><u>Sharing on Operations in Angola and Mozambique followed by Questions &amp; Answers Session</u></b></p> <p>Siemens AG - Mozambique - tbc Roland Berger Angola – tbc</p>
<b>16h15</b>	<b>Closing Session - Refreshments &amp; Networking</b>

## Businessday - Luanda & Maputo via Lisbon

### Preliminary Programme

November 19th, 2013

November 19th, 2013

Businessday: Luanda and Maputo via Lisbon

Venue: SANA Lisboa Hotel - Av. Fontes Pereira de Melo, 8 – 1069-310 Lisboa

09h00	<b>Welcome Coffee and Registration</b>
09h30	<p><b><u>Opening Session</u></b></p> <p><b>Hans-Joachim Böhmer</b> Executive Director German-Portuguese Chamber of Industry and Commerce</p> <p><b>Christoph Kannengießer</b> Chief Executive Officer German-African Business Association</p>
09h45	<p><b><u>Angola - Current Economic Developments</u></b> Portuguese-Angola Chamber of Industry and Commerce</p>
10h05	<p><b><u>Mozambique - Current Economic Developments</u></b> Mozambique-Portuguese Chamber of Industry and Commerce</p>
10h25	<p><b><u>Recruiting Workforce in Angola and Mozambique</u></b></p> <p><b>Dr. Nadim Habib</b> CEO Nova Executive Formation Nova School of Business and Economics</p>
10h45	<b><u>Networking Coffee Break</u></b>
11h25	<p><b><u>Legal Framework for Investments in Angola</u></b> Miranda Alliance</p>
11h55	<p><b><u>Mozambique as a Logistic Hub for Southern Africa</u></b> Schenker Logistics Portugal</p>
12h25	<b><u>Lunch Break</u></b>

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14h00	<b><u>Infrastructure Angola: Road and Railway Projects</u></b>
14h20	<b><u>Commercial Opportunities in Angolas Healthcare Sector</u></b>
14h40	<b><u>Infrastructure Mozambique: Road and Railway Projects</u></b>
15h00	<b><u>Agriculture and Food Production in Mozambique</u></b> Sumol Compal Moçambique
15h20	<b><u>Funding Programmes for Investment Projects in Angola</u></b> Millennium bcp
15h40	<b><u>Funding Programmes for Investment Projects in Mozambique</u></b> Millennium bcp
16h10	<b><u>Wrap Up</u></b>
Open End	<b><u>Match-Making: Opportunity for Individual Meeting Between German and Portuguese Companies</u></b>

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